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il porto dell'Emilia Romagna

Focus TRANSPORT LOGISTIC

Munich, 4-7 June 2019





MICHELE DE PASCALE
Mayor of Ravenna

Our investments in the port, in human capital and in links will continue

At the 2019 edition of the prestigious international logistics, transport, IT and supply chain trade fair Transport Logistic held in Munich, attended by the Port Authority for the North-Central Adriatic Sea and by several port operators, the Port of Ravenna will be proclaimed a leading industrial and commercial port in the Adriatic, with an increasingly competitive and avant-garde international role.

Hence, as administrators we are committed to ensure that our port plays an increasingly significant role in the global scene. We shall achieve this by persevering in our investments in human capital, infrastructures, links and port areas.

We recently reached a historical turning point in this direction. Indeed, together with the Port Authority for the North-Central Adriatic Sea, we presented the project Ravenna Port Hub to reassure companies and the many investors who look with interest at the Port of Ravenna that the seabed will be deepened, and that certain key investments, such as the new container terminal, will be made.

The Port of Ravenna is ready to play a strategic central role, also as a result of the deepened seabed, in relations with China, Asia and the Middle East, and regarding the new Silk Road.

Alongside industrial policies, the administration, partnered by the University of Bologna, Ravenna Campus, has defined important training policies designed to provide a highly specialised response to market needs. Hence the creation of a Master's Degree in Offshore Engineering, the new study pathway Transport, Logistics and Port Systems within the Bachelor's Degree Legal Consultant in Business and Public Administrations and the 1st level Master's Degree in Maritime, Port and Logistics Law. These training pathways are unique in the Italian university scene, with an offer that meets both international standards and the demand for new and more qualified professionals.



DANIELE ROSSI
President of the
Port Authority of
the North-Central
Adriatic Sea

The great Italian port platform towards Europe

The Port of Ravenna will be present at Transport Logistic, the world's leading trade fair for logistics, mobility, IT, and supply chain management, taking place in Munich from the 4th to the 7th of June.

The Port Authority of Ravenna will participate at the Transport Logistic event together with E.R.I.C. (Emilia Romagna Intermodal Cluster), the Emilia Romagna Region's logistics system which includes CE.P.I.M Centro Padano Interscambio Merci Spa, Dinazzano Po Spa, Interporto di Bologna Spa, Lotras Srl, Terminali Italia Srl, Terminal Piacenza Intermodale Srl and Terminal Rubiera Srl, on the initiative of the Emilia Romagna Region and with the technical support of the Institute for Transport and Logistics (ITL). Trade fair participation numbers for the 2019 edition are, as always, proving to be high: around 2400 exhibitors, coming from over 60 countries, are expected to meet at the Munich Fair to present the sector's newest technologies and discuss, through a wide-ranging and articulated conference programme, the future of an evolving market, also thanks to the digitalization of processes.

International exhibitors are on the increase and Italy is at the top ranking position both in terms of exhibitors and visitors, mainly represented through ports, terminal operators and forwarding companies. Considering the importance of this international logistics event, dedicated to all aspects of road and rail freight transport, by water and by air, as well as to the management and mobility of the entire production chain, the Port of Ravenna will also be present within the stand of Assoport (The Association of Italian Ports), in order to seize every opportunity to promote the services of the Port of the Emilia Romagna Region to the highly qualified Transport Logistic business audience and develop new business contacts with its international partners.



From the Silk Road to artificial intelligence

*Record edition for
exhibitors and visitors to
Monaco Transport Logistic*

On 4-7 June Munich will host "Transport Logistic", the new edition of the leading European event on logistics and the transportation of goods. All the market's leading players will be present to discuss topical issues, including the opportunities for Europe offered by the new Chinese Silk Road, the lack of specialised personnel, the search for intelligent solutions for urban logistics and transport trends on road, rail, waterway and air. The Emilia Romagna Regional Administration, the Port Authority of Ravenna, the Contship Group, Sapir, Tcr and the interports of the Emilia Romagna Region will be present.

"This year's edition has not been affected by the uncertainties arising from trade wars, economic trends or Brexit, quite the reverse. The number of exhibitors has increased by 9%, from 2,162 to 2,360, and participation from abroad has soared from 3% to 56%," commented Stefan Rummel, Managing Director of Messe München. This growth is especially promoted by all the European markets, but also by China, which has almost doubled its delegation (64 exhibitors). 25 international joint stands have been planned, with some new entries: Sri Lanka, Romania, Lithuania, Poland and Turkey. "Logistics is the gear that makes global trade flows work, and we feel the need to stay informed and encourage international cooperation," adds Rummel.

The fairgrounds have been further extended and now count ten pavilions plus the outdoor area.

Inauguration with prominent guests

The fair will open with a highly topical subject: "World economy is undergoing an epochal change: what is the role of logistics?".

The conference programme includes some fifty forums on various topics, such as global economy, digitalisation, the lack of drivers and specialised personnel, and sustainable urban logistics.

Artificial intelligence is now considered a promising solution for many challenges, including those of air transport. It will be discussed during the forum 'Artificial Intelligence: Next Level Air Cargo?'. Air Cargo Europe is the largest event in the world that addresses air trans-

The programme of the inauguration

Dr. Frank Appel, Chairman of the Board of Directors of Deutsche Post DHL, Dorothea von Boxberg, Sales Director of Lufthansa Cargo AG, Alexander Doll, Director of Finance, freight and logistics of Deutsche Bahn AG and Rolf Habben Jansen, Chairman of the Board of Directors of Hapag-Lloyd AG, will discuss the role of logistics in the scene of international economy, taking into account the latest developments, spanning trade conflicts and the uncertainties associated with Brexit. The discussion will follow the official inauguration of the fair by Federal Transport Minister Andrea Scheuer (Tuesday, 4 June 2019, 11:00 am, Hall B2, Forum I).



sport operators. Counting 230 exhibitors, it contributes to the expansion of transport logistics.

Special attention will be given to the New Silk Road. "The effects of this new initiative", explains AD Rummel, "are clearly felt at the transport logistic fair. Chinese companies are seeking European partners. Thus, the number of exhibitors from China has almost doubled, rising from 30 to 64, including names such as Sinotrans, China Railway Container Transport and Yuxinou Logistics. The Middle Kingdom has currently risen from tenth to sixth in the ranking of the strongest exhibitors, right after Germany. Furthermore, we shall welcome a large Chinese delegation and our programme will discuss this topic, for instance, at the round table conferences «China-Europe-Blocktrain: Bringing The Silk Road Alive» and «The New Silk Road: is all this enthusiasm justified?» ("Die

neue Seidenstraße - wohin führt uns der Hype?").

Then we come to the railway sector with "The future is all about the train! What is the potential of the regulatory plan for rail freight transport?".

The Federal Ministry of Transport and Digital Infrastructure will present its own action plan focused on several immediate measures to sharply increase the percentage of rail transport in the modal split. Maritime transport is currently at the forefront of the increase in costs deriving from the limit on sulphur content. The main theme in the road transport sector is the lack of drivers. Hence the need to improve working conditions, modernise the profession and reach new target groups. "The transport logistic fair covers all areas of logistics: those who want to feel the pulse of the globalised world cannot miss it", concludes Stefan Rummel.



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Sapir is preparing for the new seabeds of the port hub



RICCARDO SABADINI
 President
 of Sapir Group

The Sapir Group is the largest entrepreneurial entity in the port of Ravenna. With its three terminals, Sapir, Terminal Container Ravenna (30% owned by the Contship Italia Group) and North Terminal, it handles around 4 million tons of goods and 200,000 teus annually. The Group has 2,700 m of docks and over 500,000 m² of storage areas, 130,000 m² of which are indoors.

Over 14 km of tracks connect the terminals to the railway network. Rete Ferroviaria Italiana is planning to modernise and develop the two freight stations on the right and left of the Candiano canal. They will considerably relieve the Ravenna central station's current traffic congestion of both passengers and goods, making freight traffic highly advantageous and much faster in connections with both national and foreign areas.

The Sapir Group manages the most varied types of goods, guaranteeing the utmost efficiency for handling and storage of fertilisers, clays, ferrous metals, timber, plant engineering, liquids, temperature-controlled goods and containers, including reefers, cars and trailers on RORO vessels. In view of the implementation of the Port Hub Project, the Group has defined an investment plan worth 50 million euros, thus increasing its hoisting equipment, expanding storage areas and building new indoor areas to offer customers highly reliable services.

Container Terminal Ravenna has completely renewed its equipment, and now has nine cranes that guarantee very high performance. Sapir, in turn, has launched a renewal programme for port facilities by purchasing two new Liebherr 600 cranes with a capacity of 208 tons, thus becoming the leader in the Adriatic in the project cargo sector. Indeed, by operating with combined cranes it is capable of handling special pieces that weigh over 400 tons. This potential is a particularly interesting feature for the embarkation of large industrial plants, also considering the availability of large squares for customers to carry out assembly activities on site, when necessary.

Finally, the construction of a new container terminal is planned to double the traffic flow. However, the project will be carried out after the docks and the seabed planned by the Hub project have been implemented.

Sapir's next challenge, which involves the entire port, is to develop new areas.

The port of Ravenna is the only one in Italy that develops along a canal and not along the coast. Hence, there are free areas behind it, instead of the city. This entails a potential for development that constitutes an extraordinary added value. Sapir presented its Implementation Urban Plans to outline the development of its proprietary areas that are still unused. They are also available to entrepreneurs interested in investing in Ravenna. These areas are close to the docks and new railway junctions, which are strategic for intermodal connections for Italian and, especially, European traffic.



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TCR, the ideal gateway to the Eastern Mediterranean Area



GIANNANTONIO MINGOZZI
President
of TCR SpA



MILENA FICO
General Manager
and Director
of TCR SpA

TCR SpA, Terminal Container Ravenna, a subsidiary company of Sapir and Contship that operates in the port of Ravenna, has been acknowledged as the ideal gateway to the Eastern Mediterranean and beyond with considerable economic savings for trade with the regions Emilia Romagna, Northern Marches, Southern Lombardy and Southern Veneto. TCR is attending the Munich trade fair at Contship's stand (the company that jointly owns, with Sapir, the container terminal of the port of Ravenna), and has scheduled several appointments with current and potential new customers. Giannantonio Mingozzi, Chairman of the terminal, Milena Fico, General Manager, and Alessandro Battolini, Sales & Business Development Manager of TCR, will present the strengths of the container terminal, especially the container handling equipment that has been recently renewed with the ultimate Liebherr cranes, highly competitive transit times, and connections with intermodal hubs. TCR and the port of Ravenna have thus enhanced their efficiency. Indeed, it must be said that the increased intermodal connectivity with three weekly connections to the inland terminal of Melzo operated by Hannibal, a Contship group member company, besides connections to Dinazzano, now enables TCR to offer national and international connections for traffic "beyond the Alps".

The strength of the TCR container terminal is the capability to handle and manage dangerous goods almost without quantity-related limitations as a result of the complex internal management system, which combines both business and safety, ensuring customer satisfaction and a keen interest in workers.

Another value-added service is TCR personnel's extensive know-how about sensitive goods, such as fruit and vegetables. Both national and international markets particularly require fresh products throughout the year, and the entire logistics chain is daily called to meet this challenge. Hence, Giannantonio Mingozzi, Chairman of TCR, says, "TCR is playing an increasingly important role in the supply chain, contributing with safe, reliable and punctual services towards the timely supply of Italian and European distribution hubs in the field of fruit, vegetables and perishable produce.

TCR is aware that the so-called "fresco chain" is crucial in the regional context of Emilia-Romagna, and represents the area's leading port with innovative capacity and the provision of value added services for customers. Indeed, TCR has won the unwavering trust of shipowners who have been longstanding customers of the terminal. They have been recently joined by new customers, and this further confirms the strategic function also of the Adriatic Sea, and contributes to faster and more competitive services along the routes that link Ravenna to Eastern Mediterranean countries."



“Ravenna’s success in this important sector of the transportation of perishable goods exchanged with the Eastern Mediterranean,” underscores Mingozi, “is the result of the constant commitment and remarkable professional expertise also of Ravenna’s freight forwarders and maritime agents, which our terminal has always partnered profitably with a positive approach. It must also be said that all partners operating in our area are committed to investing in logistics. The many offers they make are no longer confined only to embarkation and disembarkation operations but have been adapted to the railway system, the deeper seabed, and the modern docks and plants featuring technological solutions studied to meet the ever new market demands.”

TCR has long been considered “a special terminal for special products”. “The arrival and handling of refrigerated containers is now routine,” says Milena Fico, General Manager of TCR, “and we are equipped to solve any issues resulting from the large variety of goods, each of which requires coordinated and customised port operations.” These operations are supported by a dedicated team of specialised technicians who guarantee a fully efficient 24-hour service, 7 days a week. Hence, the utmost reliability is guaranteed for maintenance, repairs and ad hoc settings based on specifications and different product categories.

On landing, “the refrigerated containers are instantly directed to the emptying warehouses to speed up operations and allow the immediate transfer of the goods to the means of transportation that are ready to depart for rapid delivery to national and international markets. In fact, fresh products that land on Sundays are delivered on Mondays to Central-Northern Europe markets, ready

for local consumption.”

“With a transit time of only three days between Ravenna and countries, such as Egypt and Cyprus, that have three weekly connections, and a transit time of only four days with Israel that has four weekly services, TCR is one of the fastest importation routes for products such as fruit and vegetables, citrus fruits, strawberries, grapes and early produce, namely spring onions and green beans, during the period from November to July”, says Alessandro Battolini. The exchange with Turkey is also good, guaranteed by an efficient transit time and three weekly services. We must also mention that we operate in the sector of tropical fruits and non-seasonal fruits, such as pears, apples and kiwi, from South America, Argentina, Chile, Ecuador and Colombia through the main transshipment ports that guarantee excellent transit time, just like the ports of the Tyrrhenian Sea.

“The trade of fruit and vegetables is recording a considerable rise, and dried fruits too are gaining a position of primary importance, thus confirming that Ravenna is the ideal gateway also for such merchandise”, says Battolini.



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ER. I.C. - Emilia-Romagna Intermodal Cluster – opens Emilia-Romagna to European intermodal network:

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- Increasing the direct rail connection between Emilia-Romagna and Europe while actually acting as a feeding satellite node
- Supporting the internationalization of the cluster on the European market, offering Emilia-Romagna as a final railway destination for international traffic while increasing new intermodal transport services, in particular to/from Central Europe;

ER.I.C members are the main intermodal actors at the regional level, representing Ravenna's Port Authority, freight villages and inland terminals.

www.ericintermodal.com



The Port of Ravenna is a natural gateway to Northern Italy and Central Europe.



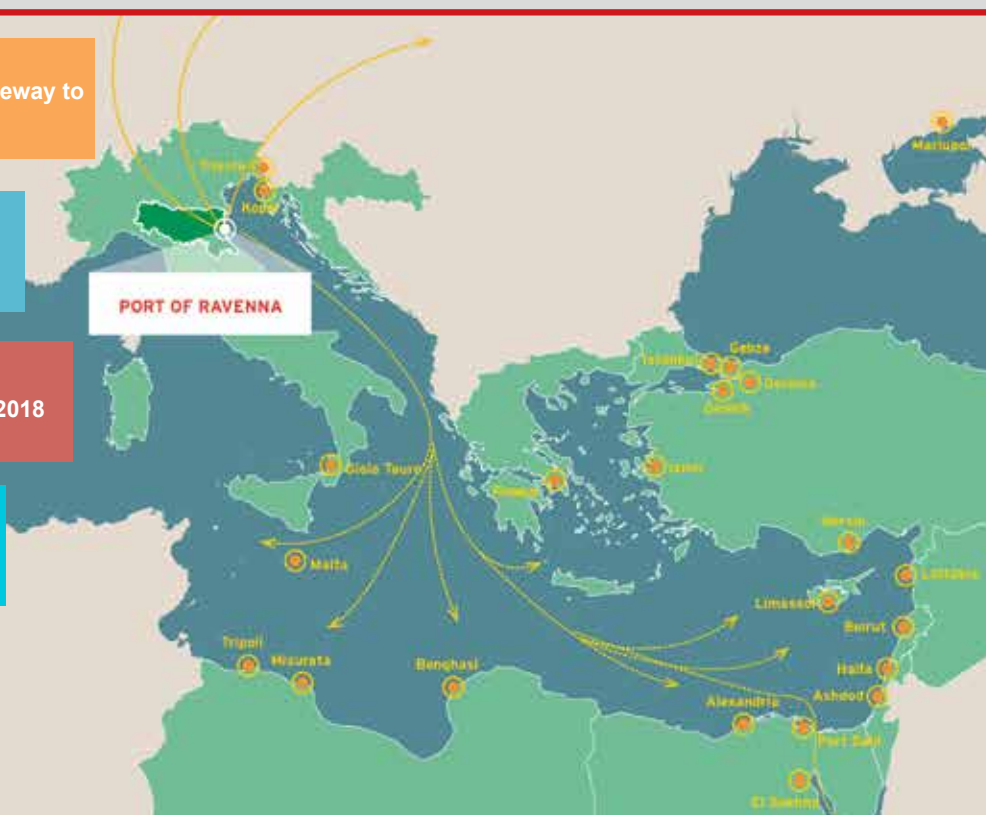
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Munich, 4-7 June 2019



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Consar, transport has taken

Consar Group Ravenna was founded in the late 1970s, during a period of flourishing industrial, handicraft and manufacturing activity in the Emilia-Romagna area, which was given a boost by the increasing growth of a commercial port in Ravenna.

Over the past few decades, a change in the social, political and global economic picture has impacted the Italian





a new road

economy and has also had a serious effect on the world of transport.

Consar promptly shared in the development of a new EU model for the handling and logistics of goods. Thanks to its recognised skill, an assessment of the new needs of companies in the sector and its opening up to markets outside Italy, the Group became an active leading player in a revamped transport system.

Because of constant investments for qualifying its labour force and strengthening the foundation of the company, and social solidarity that was both strong and shared, Consar has taken a new road with a new approach, which demonstrates its status as one of the most authoritative interpreters of business competition in Europe.

Each expert in the Consar Group has taken this innovation to heart, with the result that his work has been transformed into a profession.

With its certified quality system, the Consar Group optimises its service through its Operating Divisions: tank transport, environment, conventional goods, earthmoving, special services - lifting.



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Open Transport

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Flood prevention projects

Supply of aggregates

SPECIAL SERVICES - LIFTING

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